



Employee Profile: **Laura Sumpter**

Position/Title:

Sales applications support analyst

Location:

Raleigh, North Carolina

Length of time with Planetpro:

3 years



My academic background:

I studied business and then got an MBA while working at Planetpro.

Hometown:

Baltimore, Maryland. Two of my favorite things about this place are the inner harbor and the seafood.

Favourite book:

[A Tree Grows in Brooklyn](#) by Betty Smith.

Something I'm trying to accomplish:

One thing I'm doing on the side these days is learning to make quilts with my mom.

Something I have accomplished:

Most recently, getting my MBA while working at the same time. Upon completing my degree, I've seen more opportunities that Planetpro has helped scout out and bring to me.

I admire...

...my parents. They gave me my work ethic. My father was a doctor and my mother a nurse. Both had a keen interest in medicine and helping people. Besides giving me my work ethic, they also taught me how education can help advance your career and make you a better person.

I also admire my boss at Planetpro : he's upfront and recognizes my contributions. He's also good about pointing out weaknesses and helping me improve my performance. He rewards people with written notes and thoughtful gestures. For example, he knows that I love donuts so sometimes he'll bring them in to surprise the team. This may seem like a small thing, but his effort reminds me I'm appreciated.

I aspire to be like him when I'm a manager someday: to go out of my way and do little things like this that really acknowledge my employees. There's huge value in managers who acknowledges the emotional intelligence of their employees. Engaging the aspirations of employees makes for a better company.

On the work that Planetpro provides for me:

Planetpro's contracts provide challenge. They also allow me to show my strengths and grow professionally. I've never seen a company that goes after work like Planetpro does. If you show interest in growing and you're willing to work hard, Planetpro will find projects that support your goals. Most companies say: "yeah, yeah... wait your turn." Here, I demonstrate my strengths, and Planetpro values them enough to then match me to opportunities that showcase and further develop these strengths.

About the people at Planetpro:

Planetpro has acquired an incredibly diverse set of people based on backgrounds, strengths and working styles. I appreciate the diversity of the team I'm on because in my past jobs this hasn't always been the case. A mixed team delivers a better environment.

People I work with are also really smart and savvy - and I'm excited to see them being promoted and moving on to other contracts.

Background:

Inspirational quote: "In the middle of difficulty lies opportunity." Albert Einstein

