

Solution Brief

Managed Talent



KEY BENEFITS

- ▶ Easier management: A trusted partner that provides full-service outsourcing and management of your contractors
- ▶ Planetpro's high talent retention rate over the past 11 years enables you to retain the best talent and minimize the cost and hassle of replacing contractors
- ▶ More convenience with a single point of contact and consolidated billing
- ▶ Elimination of compliance risks
- ▶ Reduce people management time by up to 50%
- ▶ Redirect time to core business activities

YOUR CHALLENGES

- ▶ You're spending too much time managing your contractor workforce – and at the cost of your core business activities
- ▶ You're concerned about risks associated with managing your contractors
- ▶ You want to retain outstanding contractors for a longer, extended period of time to avoid the cost and hassle of constant replacement

THE PLANETPRO SOLUTION

Planetpro provides several complete, convenient, and hassle-free outsourcing options for consolidating and managing your contractors – both domestically and abroad – all with the ease of a single point of contact.

Payrolling Services

For contracted talent that you've already identified or are employing already, Planetpro can take on the responsibility of managing these workers by serving as their employer of record. We do this by taking care of basic payroll, requisite deductions of employer-related taxes and all related government filings. Planetpro's payroll services also provide full-service management of your contractors with benefits administration, retirement services, expense reimbursement, business travel assistance and performance reviews.

You enjoy the benefits of all these services with the ease of a dedicated client services manager that provides a single point of contact to manage all your contracted workforce needs. In addition, Planetpro's strong financial reporting practices give you proactive visibility of your expenditure on contracted staff.

With an average employee retention rate of 80% over the past 11 years





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of doing business, you can be rest assured: Planetpro knows how to manage high-tech sales & marketing talent.

What's our secret?

Planetpro offers a comprehensive package of W2 benefits & services that attracts, grows, and manages your talent

Planetpro Employee Benefits

- ▶ Medical, dental, and vision insurance with Planetpro contribution
- ▶ Paid vacation, holidays, paid sick leave
- ▶ Matching 401K plan
- ▶ Short-term and long-term disability insurance
- ▶ Life insurance
- ▶ Unemployment insurance
- ▶ Workers compensation insurance
- ▶ Assistance with business travel
- ▶ Immigration assistance

Planetpro Employee Career Services

- ▶ Performance reviews
- ▶ Training
- ▶ Mentoring
- ▶ Networking
- ▶ Redeployment opportunities
- ▶ Backfill/staffing services

Planetpro Employee Transition Services

- ▶ Free Employee Assistance (EAP) program
- ▶ Assistance with government aid programs

Vendor-on-Premise Services

Planetpro's managed staffing services offer a full-service, single source solution to your contractor needs. When you're facing the challenge of managing multiple vendors, within the U.S. or globally, we can serve as a single-source provider - giving you access to the best talent and management services, along with the convenience of a single point of contact and a consolidated billing.

Global Consolidation Services

If you have a global presence, Planetpro can look after the management of your global workforce, and give you the benefits of convenience, peace of mind, and saved time. Planetpro allows you to manage your entire high-tech Sales and Marketing contractors, as well as talent vendors in multiple regions, entirely through one local Silicon Valley contact. This eliminates the hassle of dealing with hard to reach vendors in remote time zones, ensures you're complying with local laws and regulations, and mitigates the risk of international non-compliance issues from the lack of in-country payroll.

BENEFITS TO YOU

Planetpro's job is to make yours easier. By providing your talent with the management it needs, Planetpro gives you peace of mind and the freedom to focus your budget and capabilities where they're most needed - your core business.

Offload your contractor management activities to us. You'll reduce costs and liabilities, increase efficiency, and even gain time to dedicate to core business activities - all this, while knowing your contractor workforce is taken care of. Now that's a good deal.

ABOUT PLANETPRO

Planetpro provides contract sales and marketing workforce solutions to high-tech companies.

We do more than just fill staffing gaps. Our consultative approach turns your contractor workforce into a long-term asset with which to grow your business.

Are you ready to accelerate your revenues with talent?

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